



The **Negotiator**
Awards 2026

The **Negotiator** *Awards 2026*

Grosvenor House,
Park Lane, London
27th November 2026



TheNegotiator
Awards 2026

A unique sponsorship opportunity

Established in 2008, The Negotiator Awards has become the most prestigious awards ceremony for the UK residential estate and letting agency industry.

The event is growing in popularity every year, with up to 1000 guests attending the awards ceremony, the majority of them directors and business owners from across the UK.

As befits such a high profile event, the The Negotiator Awards 2026 will be held at a leading 5-star venue in London. The Negotiator Awards is viewed as the highlight of the residential property industry

year, featuring coveted awards, presented at a glamorous black-tie gala dinner, with celebrity entertainment. It is a stylish, fast-paced and exciting event.

The Negotiator Awards is organised by Propertydrum Ltd, publisher of **TheNegotiator** the leading media brand for the residential estate and letting agency industry and with a growing following. The website attracts an average monthly audience of over 274,195 (Google Analytics: Jan-Dec 2025).

Sponsorship of the event brings with it powerful exposure to this audience, with each sponsorship package including a range of advertising benefits, making your marketing spend really work.

No other awards—or event—in this market has such targeted media strength behind it. The event also has its own dedicated website: www.thenegotiator.co.uk/awards and the awards programme is promoted on social media throughout the year.





Associate your brand with a celebration of excellence

The Negotiator Awards celebrates excellence in residential agency. The event is staged in the five-star luxury of the Grosvenor House Great Room. It is hosted by a leading celebrity – the hilarious Marcus Brigstocke presented the 2025 event; previous presenters have been Ellie Taylor, Tom Allen, Jimmy Carr, Julian Clary, Ed Byrne, Alistair McGowan, Alexander Armstrong and Hugh Dennis, entertaining and celebrating with the audience. The 2025 event raised over £25,000 for the cancer awareness charity, Coppafeel!

Sponsors enjoy exposure to the audience throughout the evening – branding and advertising in the Awards programme, banners around the event and on the giant screens. Award categories are presented live on stage by your senior officer as part of the presentation. But the evening itself is the culmination of a continuous campaign of promotion of sponsor branding, with year-round marketing of the event to the agent audience, through the media channels of The Negotiator, reaching the entire residential property industry.

The **Negotiator**
Awards 2026





Be seen to support UK agency – and network with its leaders

The evening is considered the 'Property Party of the Year' for UK residential agency – there is cabaret entertainment throughout and after-dinner dancing and a charity casino – but it is also an important networking event for what is by definition, the cream of the industry. Sponsors mix with this select audience in a stylish, exciting and congenial setting, creating brand association with success,

achievement and five-star quality.

Suppliers to the industry can network with agent clients and potential clients to make connections and build relationships, opening doors and creating opportunities for the coming new year.

Sponsors can entertain their own clients and staff at the event, extending their hospitality to this premium quality evening.

The Negotiator
Awards 2026





The **Negotiator**
Awards 2026

Platinum sponsor – £35,000 (exclusive)

- Incorporation into main event logo – “in partnership with...” in all instances, printed and online.
- Sponsor to be referred to as 'Headline sponsor of The Negotiator Awards 2025'.
- Media package via all channels of The Negotiator, to ratecard value of £25,000+VAT, to run for 12 months from booking.
- **Three tables** of ten guests, near the stage, valued at £9,900+VAT.
- Sponsorship of **10 Regional awards and Lifetime Achievement Award** with sponsor's company name engraved on trophies.
- Senior executive of the sponsor company will be announced and

invited on stage to open the golden envelope for each award presentation – “*And the winner is...*”

- Senior executive of sponsor to present a 3-minute welcome speech before the Awards dinner.
- Sponsor to host a VIP champagne drinks reception in a private room, before the Awards dinner for up to 100 guests.
- Double page spread (DPS) advert in event programme.
- Full page 'sponsor's welcome' in event programme.
- Full page company profile and DPS ad in **Event Special Supplement**.
- Pre and post-event sponsored emailshot to Awards guests.

The **Negotiator**
In partnership with
Propbrand *Awards 2026*





Gold sponsor – £12,500 (maximum of 5)

- Incorporation into main event logo – “supported by...” for the event and the event programme.
- **Two tables** of ten guests, near the stage, valued at £6,600+VAT.
- Sponsorship of **two awards** with sponsor’s company name engraved on trophies.
- Logo to appear on guest tickets and place name cards for each guest.
- Senior executive of the sponsor’s organisation will be announced and invited on stage to open the golden envelope for each award presentation – “And the winner is...”
- Logos to appear on main screens during the event.
- Logo on front cover of event programme and next to Shortlisted category.
- Full page advert in event programme.
- Logo to appear alongside the Award category and shortlist and promotional web pages on www.thenegotiator.co.uk/awards
- Full page advert in **Event Special Supplement** magazine.
- **GOLD MEDIA PACKAGE.** See page 9 for full range of advertising benefits via all channels of The Negotiator, to ratecard value of £9,940+VAT, to be taken over a 12-month period from booking.

TheNegotiator
Awards 2026





Silver supporting sponsors – £6,950

- Sponsorship of one Award.
- One table of ten guests (preferential position), worth £3300+VAT.
- Sponsor company name engraved on the trophy.
- Senior executive of the sponsor's organisation will be announced and invited on stage to open the golden envelope – *"And the winner is..."*
- Logo to appear on main screens during the event and award presentation.
- Logo on sponsor 'sponsor thanks' page of event programme and next to Shortlisted category.
- Quarter page advert in event programme.
- Logo to appear alongside the Award category and shortlist and promotional web pages on www.thenegotiator.co.uk/awards
- Half page advert in **Event Special Supplement** magazine.
- **SILVER MEDIA PACKAGE.** See page 9 for full range of advertising benefits via all channels of The Negotiator, to ratecard value of £4,600+VAT to be taken over a 12-month period from booking.

The Negotiator
Awards 2026





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Awards & Conference package – £8,950

- Sponsorship of one category of The **Negotiator Awards**.
- 5 Guest places at The **Negotiator Awards**, value £1,650+VAT.
- Quarter page advert in The **Negotiator Awards** programme.
- Branding on screens and during the Awards presentation.
- Senior company representative to open the Golden Envelope and announce the category winner.
- Branding on www.thenegotiator.co.uk/awards website.
- **SILVER MEDIA PACKAGE.** See page 9 for full range of advertising benefits via all channels of The Negotiator, to ratecard value of £4,600+VAT be taken over a 12-month period from booking
- Half page advert in **Event Special Supplement** magazine.

Conference benefits (during the day)

- One 3m x 2m exhibition stand at the Conference Expo.
- Branding in the delegate brochure agenda.
- Branding on the event website www.thenegotiator.co.uk/conference and full listing on Exhibitor page including video and email blasts linked to branded pages and exhibitor information.
- 2 delegate passes (worth £390) to invite agent clients, in addition to two staff stand passes.

Click to watch highlights from The Negotiator Awards 2025
and The Negotiator Conference & Expo 2025 .





TheNegotiator
Awards 2026

Multi-channel Advertising Packages

Gold value £9,940+VAT

Lead Partner sponsorship brings with it an advertising package with TheNegotiator: online, print and email to the ratecard value of £9,940+VAT.

- 4 emailshots to TheNegotiator agent database: value £3240.
- 1 month Leaderboard display advert www.thenegotiator.co.uk: value £2000.
- 2 weeks Leaderboard display advert TheNegotiator newsletter: value £1600.
- 8 weeks Button display advert on TheNegotiator newsletter: value £1600
- 1 Supplier Advice column or guest blog online at www.thenegotiator.co.uk: value £1500 .

Silver value £4,600+VAT

Associate Partner sponsorship brings with it an advertising package with TheNegotiator: online, print and email to the ratecard value of £4,600+VAT.

- 2 emailshots to TheNegotiator agent database: value £1900.
- 1 month MPU1 display advert www.thenegotiator.co.uk: value £1500.
- 2 weeks midpage display advert TheNegotiator newsletter: value £800.
- 2 weeks Button display advert on TheNegotiator newsletter: value £400



Contact

To discuss sponsorship,
please contact:



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